



# **Certified Strategy Professional (CSP) Program**

In today's fast-paced and competitive business landscape, organisations constantly seek innovative strategies to stay ahead. The Certified Strategy Professional (CSP) Program has emerged as a transformative learning experience, equipping professionals with the necessary skills to navigate the complex world of strategic management.

This program offers participants a deep understanding of the key concepts, frameworks, and tools used in strategic management, enabling them to make informed decisions and drive sustainable growth within their organisations.

#### PROGRAM DIRECTOR

Prof. Kwaku Atuahene-Gima Executive Dean, NiBS

DURATION 9 days over 3 months

#### INTAKE

Cohort 2 - Apr - Jun Cohort 3 - Sep - Nov

**TUITION FEE** \$ 1,799.00

#### **PAYMENT TERMS**

50% before program starts 40% during program sessions 10% before program ends

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Program dates, facilitators and fees are subject to change.

#### **PROGRAM BENEFITS**

- Participants will develop the ability to think strategically and make informed decisions that align with organisational goals
- By mastering the art of strategy formulation and implementation, participants can contribute to improving business performance and achieving sustainable growth.
- The program equips participants with the tools and frameworks to identify and leverage competitive advantages in the marketplace
- Participants will gain skills to navigate change and foster innovation within their organisations, ensuring long-term success in dynamic business environments.
- Upon completing the program, participants will receive a certification, enhancing their professional credentials and signalling their expertise in business strategy.

# **OBJECTIVES**

- Think strategically, analyse complex business environments, identify opportunities, and formulate innovative strategies to achieve organisational objectives.
- Explore the concept of competitive advantage and how organisations can differentiate themselves in the market to gain a sustainable edge over competitors.

- Gain proficiency in strategic analysis, evaluating internal and external factors influencing business performance, and formulating strategies aligning with organisational goals.
- Focus on the implementation phase of strategic management, teaching participants how to translate strategies into actionable plans and effectively execute them.
- Develop skills to identify and respond to market disruptions and changing business environments, ensuring agility and adaptability in strategy development and execution.
- Explore how strategic thinking can drive innovation within organisations, enabling participants to develop strategies that foster creativity, technological advancements, and business model innovation.
- Learn to make strategic decisions based on robust analysis, incorporating risk assessment, scenario planning, and evaluation of potential outcomes.
- Cover methods to monitor and evaluate the performance of implemented strategies, enabling participants to measure success, identify areas for improvement, and make data-driven adjustments.



#### **FACULTY**

Prof. Kwaku Atuahene-Gima Executive Dean, NiBS

Dr. Patrick Edwin Fiscian -Lead Consultant, Redric Consulting -Adjunct Senior Lecturer, NiBS

Mr. Ebo Richardson Consultant in Organisational Strategy & Change, Digital Transformation, & Technology Architecture

Dr. Abdul-Ganiyu -Head of Corporate Affairs, NIA -Adjunct Senior Lecturer, NiBS

> Mr. Sylvester Mensah Senior Lecturer, UPSA



#### **PROGRAMS**

MODULE 1

Competitive Strategy

#### **MODULE 2**

Strategic Change Management

#### **MODULE 3**

Leading and Sustaining a Culture of Innovation

#### **MODULE 4**

Closing the Strategy-Execution Gap



#### **LEARNING METHODS**

- On Campus (In-Person)
  - Live-Online

[Lectures, Strategy case Studies, Strategy Simulations, Strategy **Execution Projection**]



### **CERTIFICATION**

Upon completing the program, you will earn a:

- Digital Executive Diploma in **Strategic Management &** Leadership
- Certified Strategy Professional (CSP) Certificate



## PARTICIPANT PROFILE

The program is suitable for professionals and business leaders across industries who are involved in strategic decision-making and want to enhance their strategic management skills. It is ideal for executives, managers, entrepreneurs, and consultants seeking to develop a strategic mindset and drive organisational success.

